

Asia Pacific Clean Energy Summit

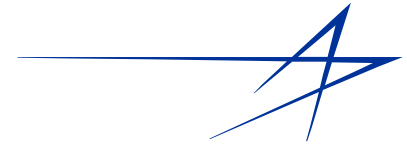
Ocean Energy Panel



Tim Fuhr
Director, Ocean Energy

August 14, 2012

Lockheed Martin



- **A Global Security Company**
 - Focus on research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services
- **126,000 Employees**
- **63,000 Scientists, Engineers and IT Professionals**
- **Operations in 1,000 Facilities, 500 Cities, 50 States and 75 Countries**
 - More than 300 Partnerships Across the Globe



We Do What Hasn't Been Done... A Passion for Innovation

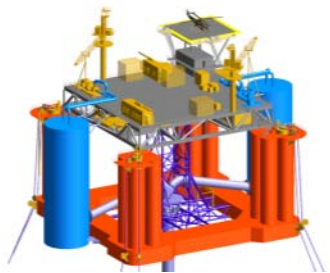
Lockheed Martin Ocean Energy



Ocean Thermal Energy Conversion

Exploits existing ocean thermal gradients to drive a heat engine to produce electricity

- Long-Term Focus
- OTEC Plant Designs
- Discriminating Technology
 - Heat Exchangers
 - Coldwater Pipe
- Significant Technology Investments with Broader Commercialization Potential



Tidal Energy

Captures energy from tidal flows to rotate submerged turbine-generators to produce electricity

- Atlantis Resources Relationship
- Yaw Drive Development
- ETI and Turbine Engineering Programs
- Canada Bay of Fundy Project
- Supply and Support of Tidal Turbine Systems



Wave Energy

Transforms wave motion to electricity from device arrays near the coasts

- Ocean Power Technologies (OPT) Relationship
- Product Design Support
- DOE contract
- Supply and Support of Wave Energy Converters (WEC)
 - Victoria, Australia & Reedsport, OR projects



Operating Across the Ocean Energy Sector

Why Lockheed Martin in Ocean Energy?



Experience & Innovation

- Proven Marine Design Expertise
- Advanced Modeling and Simulation
- Research & Development
- Technology Innovations
- Design for Manufacturing



Marine Engineering Domains: 10,000+ SMEs



Proven Performance

- Large Scale, Complex Systems Integration
- Ocean Based Products with Proven System Performance
- Experienced Program Management
- Global Footprint and Ability to Achieve Scale
- Design - Production - Operations and Support

Bringing Experience to Deliver Ocean Energy Solutions

LM OTEC Progression



1st 100MW Plant



- Pilot Plant Scale-Up
- Reference Plant

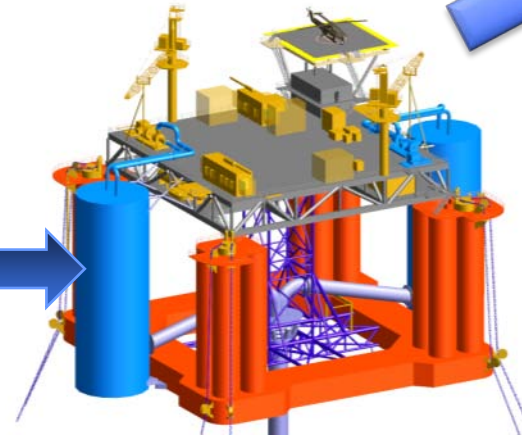


100MW+ Plants

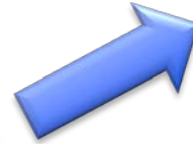


- Commercial Operations

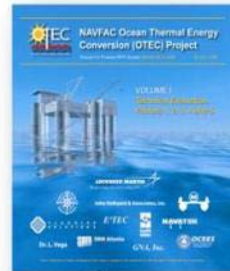
10MW Offshore Pilot Plant



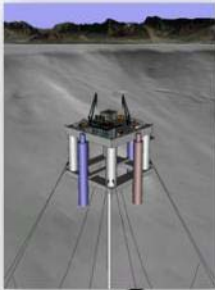
- Deploy and Prove Technology at Relevant Scale in Relevant Environment
- Stepping Stone Testbed for Commercialization



NAVFAC CRAD



LM Investment



DOE AWPP CWP Grant



ONR HX Program



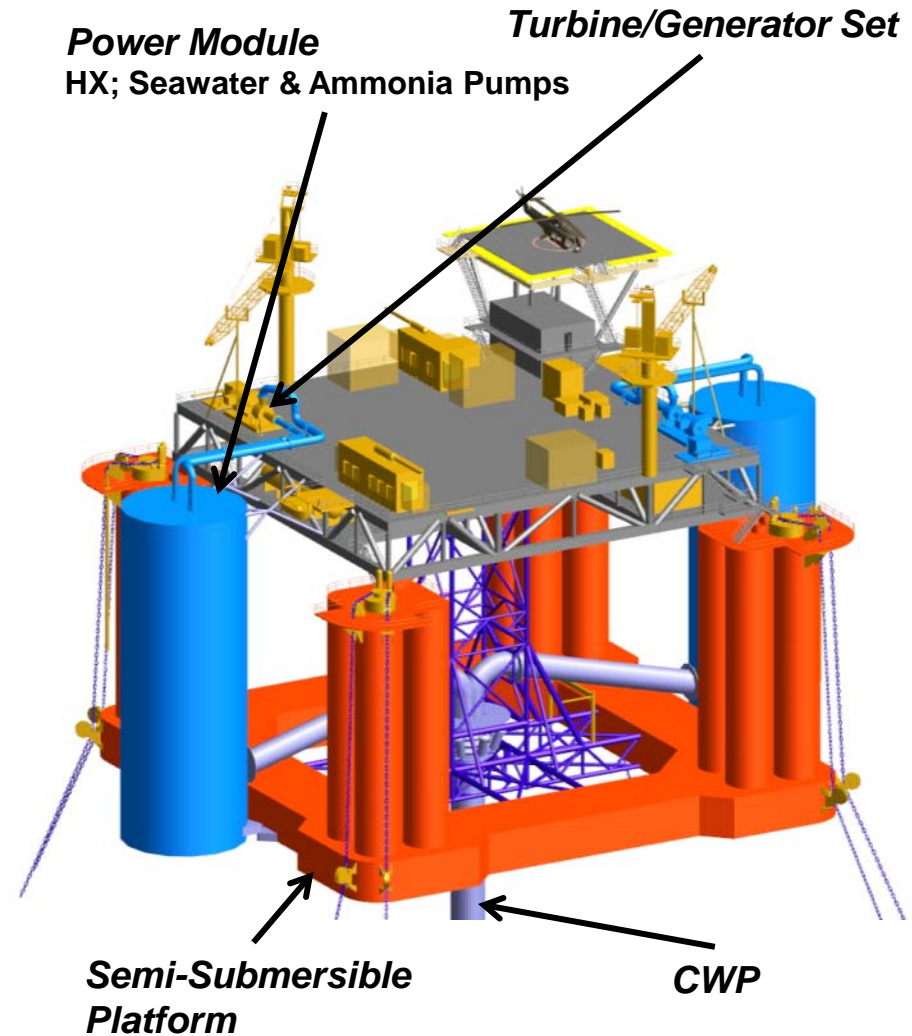
DOE OTEC Model Basin Test

Many Years of Research... 5+ Years Focused Development Ready for Transition to Deployment

OTEC Offshore Pilot Plant



| Major Component | Pilot Plant Approach |
|---------------------------------|---------------------------------------|
| Platform | Modified Standard Offshore Config |
| Turbine/Generator | Non-Developmental |
| Pumps | Non-Developmental |
| Power Cable | Non-Developmental |
| Instrumentation & Control (I&C) | Modified Commercial |
| Heat Exchangers (HX) | Technology Scale-Up |
| Composite Cold Water Pipe (CWP) | Finalize Development and Deployment |
| CWP System Elements | Detailed Design & Technology Scale-Up |



R&D Focused on HX and CWP ... Pilot Plant Build is Next Step

Wave Energy Program in Hawaii

- PB-40 early prototype installed off Marine Corps Base Hawaii (MCBH)
 - First grid-connected wave energy system in the U.S.
 - Survived severe storms & confirmed models
 - Validated design for scale-up to higher power buoys
- Now deploying larger devices to better capture available wave energy resources



PB150 Deployment in Scotland



PB150 Float Assembly



PB150 Bridge Assembly

*Rated power output: 150 kw
Peak power output: 866 kw*



PB150 assembled on wharf

PB150 Unit Deployed in Scotland and 2nd Unit Ready for Deployment in Oregon

Portland, Victoria, Australia

Wave Power Demonstration Project

- Approvals, licences and funding during 2012 / 2013
- 19 MW in 3 development stages
 - Stage 1 – 0.5 MW – 2013 / 2014
 - Stage 2 – 5.0 MW – 2014 / 2015
 - Stage 3 – 13.5 MW – 2016/ 2017
- Supported by Federal grant - \$66.5M max
- Grid connected; 25 year operating life
- Located within State waters
- Sufficient power to fulfill energy needs of approximately 10,000 homes
- Project Web Site: <http://victorianwaveproject.com.au/>
- *Role of OPT:* Power Buoy Design; Provide Power Buoy technology, Provide Power Take-Off (PTO), Underwater Substation
- *Role of LM:* Power Buoy Design Support; Buoy Component Production; System Integration & Test; Program Management



Atlantis – LM Tidal Energy Efforts

Engineering

- Turbine Design and Analysis
- Performance Modeling
- Yaw Drive Development
- UK Energy Technology Institute (ETI) Tidal Energy Converter (TEC) Project



Testbeds

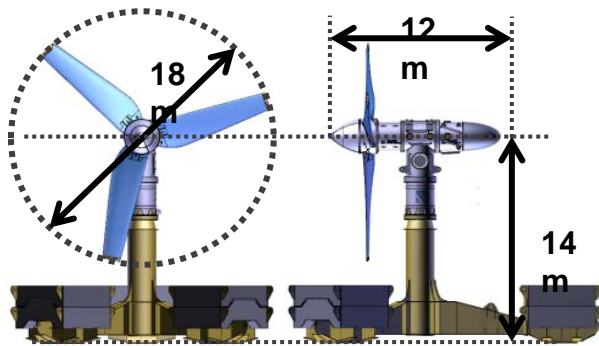
- EMEC, Scotland [AR-1000]
- FORCE, Canada [Test Berth]
- NAREC, UK [AR-1000]



Focus Projects

- **MeyGen**, Scotland: 400MW project with 85 MW Stage 1, FEED in Progress, Construction 2014
- **Mundra, India**: 250MW project, FEED in progress
- **Projects in planning** - Canada, Bay of Fundy; others

Atlantis Resources 1 MW Horizontal Axis Tidal Turbine



- Designed for very rough offshore wave exposed locations (high survival state)
- ARC/ABB designed power conditions system full UK & European grid compliant
- Full onboard health monitoring system with fiber telemetry remote link



Key Statistics

Water Speed

| | |
|---------------------|----------|
| Rated operational | 2.65 m/s |
| Maximum operational | 3.4 m/s |

Output

| | |
|--------------------------------|---------------------|
| Rated output | 1,000 kW @ 2.65 m/s |
| Expected capacity factor range | 35-50% |
| Shaft speed | 6-15 rpm |

Operating Conditions

| | |
|--------------------------------------|------------------------|
| Design depth of operation | 25-60m (max) |
| Minimum clearance from surface (LAT) | 7m |
| Expected life of turbine nacelle | 20 years (structural) |
| Maintenance cycle | Overhaul every 5 years |

Deployment and Support

| | |
|--------|----------------------------------|
| Method | Gravity Base (GBS) or mono-pylon |
|--------|----------------------------------|



Advantages of Ocean Power

- **Close to Population centers on the coast, with minimal land usage and sight impact**
 - Transmission costs and losses minimized
 - Perfect for islands and coastal land
- **Predictable Power**
 - OTEC is baseload, Wave and Tidal are periodic/predictable
 - Not prone to short-term variations like solar/wind
 - Able to predict output with high accuracy, often days in advance



Challenges

- **Transition from Research / Pre-Commercial to Commercialization**
 - Recognizing and leveraging the tipping points
- **Testbeds that Advance Industry toward Commercialization**
- **Support for technology development and initial projects**
 - Incentives and government support
 - Risk sharing

